# THE UNITED REPUBLIC OF TANZANIA NATIONAL EXAMINATIONS COUNCIL ADVANCED CERTIFICATE OF SECONDARY EDUCATION EXAMINATION

152/2

# **COMMERCE 2**

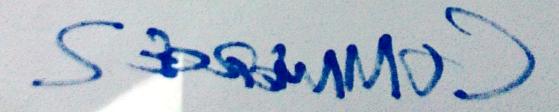
(For Both School and Private Candidates)

Time: 3 Hours

Wednesday, 13th February 2013 p.m.

### Instructions

- 1. This paper consists of eight (8) questions in sections A and B.
- Answer five (5) questions choosing at least two (2) questions from each section.
   Question number one (1) is compulsory.
- Each question carries twenty (20) marks.
- 4. Non programmable calculators may be used.
- 5. Cellular phones are not allowed in the examination room.
  - 6. Write your Examination Number on every page of your answer booklet(s).





# SECTION A (60 marks)

Answer at least two (2) questions from this section.

- 1. (a) Explain six roles which are played by Co-operatives in the economy.
  - (b) Identify and explain four sources of capital for a partnership.
- 2. (a) Explain five factors influencing the choice of office equipment.
  - (b) Describe five functions of an office.
- 3. (a) Analyze four characteristics of the public limited company.
  - (b) Critically, explain six benefits of a company offered ordinary shares.
- 4. (a) Identify and explain six documents used in International Trade.
  - (b) What do you think would happen to a country if it refused to trade with any other country? Give four points.

# SECTION B (40 marks)

Answer at least two (2) questions from this section.

- 5. (a) Elaborate five advantages of ploughing back profits of business firm.
  - (b) Describe five methods which are used by the business to increase turnover.
- (a) Elaborate five benefits enjoyed by a small-scale firm after managing to change into large-scale firm.
  - (b) Give five reasons on why there are so many different kinds of small-scale firm in your area.
- 7. Argue for and against the government involvement in business.
- 8. (a) Describe six essentials of a contract.
  - (b) Examine four methods of sale of goods.

