

**THE UNITED REPUBLIC OF TANZANIA  
NATIONAL EXAMINATIONS COUNCIL OF TANZANIA  
ADVANCED CERTIFICATE OF SECONDARY EDUCATION  
EXAMINATION**

**152/2**

**COMMERCE 2**

(For Both School and Private Candidates)

**Time: 3 Hours**

**Year: 2023**

**Instructions**

1. This paper consists of **seven (7)** questions.
2. Answer five **(5)** questions. Question **one (1)** is compulsory.
3. Each question carries **twenty (20)** marks.
4. All writing must be in **blue** or **black** ink **except** drawing which must be in pencil.
5. Communication devices and any unauthorised materials are **not** allowed in the examination room.
6. Write your **Examination Number** on every page of your answer booklet(s).



Answer **five (5)** questions. Question **one (1)** is compulsory.

1. Examine the role of the tools used in protectionism policy in protecting local industries from the danger of imported goods to the country. Limit your answer in six points.
2. Mapambano a tobacco seller and Maendeleo a buyer want to enter into contract of sales of goods. However, they do not know either “to sale” or “agree to sell”. In six points, assist them to understand the difference between the two options so as to make the right option before entering into contract.
3. The Tanzanian government should not be involved in trade because trade is only for citizens and non-citizens and not for the government. Use six points to criticize this statement.
4. “Marketing has a crucial role in respect to the development of the developing nations like Tanzania.” In six points, justify this statement.
5. Tanzania Ports Authority (TPA) assists importers and exporters in numerous ways. Suggest six roles played by TPA to assist importers in importation of goods.
6. Suppose the Kwetu Public company Limited is planning to invest in long term projects, analyse the financing methods that the company can use to raise fund for its long term project.
7. Some Tanzanian citizens blamed the government for exporting minerals like Gold, Tanzanite and Diamond to other countries. In three points, convince the citizens that what the government is doing is right by providing three disadvantages that the country can get from being engaged in such kind of trade.