

## COMMERCE (2018)

### FORM TWO NATIONAL ASSESSMENT ANSWERS

Solutions from: [Maktaba by TETEA](https://maktaba.tetea.org)

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#### SECTION A:

1.

i	ii	iii	iv	v	vi	vii	viii	ix	x
C	B	B	C	D	B	A	D	A	A

2.

List A	i	ii	iii	iv	v
List B	D	A	B	F	C

3.

(a)

- (i) False
- (ii) False
- (iii) False
- (iv) True
- (v) False
- (vi) True
- (vii) True
- (viii) False
- (ix) False

(x) False

(b)

- (i) Economics
- (ii) Luxury Needs
- (iii) Branding

- (iv) Retailing
- (v) Self-confident

## SECTION B:

### 4. Factors to be considered in choosing a means of transport:

- a. **Cost of transport** – it is more economical to transport goods on railway transport than road and air transport.
- b. **Weight of goods** – for goods with very high weight it is better to use water transport over a long distance than land and air transport.
- c. **Bulkiness of goods** – railway transport is favorable for transporting bulky goods than road transport.
- d. **Urgency and Time** – for goods which need speed it is more economical to use railway than air transport but more favorable to use air transport.
- e. **Distance** – it is economical to use road transport over a short distance and water transport for long distance.
- f. **Nature of goods (Durable or Perishable)** – perishable goods should be transported on road transport over a short distance and water transport for durable goods over a long distance.
- g. **Terminal** – water air transport are suitable for goods which need terminal but road transport is suitable for goods which needs on-door delivery.

### 5. Types of Large Scale Retailers

- (i) **Multiple shops:** are shops with sale same type of goods and are same in layout operates in different locations.
- (ii) **Departmental Store:** are number of shops under a single roof and under single management. Each shop sells different class of goods.
- (iii) **Mail order Business:** is a type of large scale retailers on which goods are sold through orders.

- (iv) **Supermarket:** a shop that sell different variety of goods under self-service at cheap price.
- (v) **Hyper Market:** is a type of super market that is very big in size occupies a very large area out of town selling different type of merchandise.

### SECTION C:

6.

#### Factors for the change in quantity supplied (supply curve)

- (i) Change in Price of goods
- (ii) Change in price of factors of production or Change in production cost
- (iii) Change in price of other related goods
- (iv) Change in technology
- (v) Change in production capacity
- (vi) Expectations about future change in price

7.

#### Production Flow Chart

